

Thom Schiavone - Skills & Qualifications CV

Name: *Thom Schiavone*

Title: *Managing Principal – ECM/Strategic Business Services*

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Profile Summary	<ul style="list-style-type: none">• 30 years experience managing information systems, projects and people across a variety of platforms from IBM 370 mainframe architecture to Web-based client/server architecture; 20 years experience developing strategic enterprise document management solutions across multiple industries including Middle Eastern Oil & Gas, South American Banking, International Pharmaceutical & Life Sciences, Financial Services, Federal & State Government, DoD SCI Contracting• 25 years International Executive Management experience directing high performance work teams on high profile mission critical Document Management solutions with full responsibility for the design, budget, implementation and deployment• 15+ years of document, records and content management experience in public and private sectors using EMC/Documentum, Lotus Notes and Oracle platforms• Designed and implemented correspondence records management system for the Executive Offices of the President of the United States; in use today• Regular industry conference publisher/speaker on systems performance, capacity management, XML-based Content Management technologies and workflow
Specific Career Experience	
EMC 12/2006 – present Managing Principal	<ul style="list-style-type: none">• Develop and manage Enterprise Content Management (ECM)/Strategic Business Services consulting practice engagements in the Strategic Solutions Group, reporting to the Director of Strategic Solutions Group• Strategic ECM and Compliance Platform subject matter expert managing and providing technical and business direction to technology-based practices that overlay the Americas Regional Delivery Teams as well as Middle East• Provide high-value billable services, strategic presales support, and assist with customer escalations on projects pertaining to the ECM and Compliance practice areas• Support hiring for the practice across all the Consulting Delivery regions by helping to define job descriptions and requirements, interviewing candidates, and specifying training. Responsible for hiring and developing practice members• Identify, create, and incubate Consulting solution frameworks and offerings in the practice area

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	<ul style="list-style-type: none"> • Collaborate with the respective product management teams to understand current and future product direction <p>Major Projects:</p> <ul style="list-style-type: none"> • EDM engagement manager large Middle Eastern Oil & Gas • ECM Strategy Consultant large South American Bank • Compliance Strategy Consultant large Indian Pharmaceutical
<p>Wild Blue Group, LLC 01/2005-present Principal</p>	<ul style="list-style-type: none"> • Provide consulting services to fortune 100 companies as a managing principal for multi-discipline management consulting firm. • Senior Project Manager to large, publicly traded, global professional services organizations • Applied project management knowledge, skills, tools and techniques in support of document and content management systems. Daily activities necessary to meet specific project requirements included but, were not limited to project initiation, planning, execution, controlling, communication and closing, managing the competing demands of scope, time, cost, risk and quality across multiple projects, balancing the differing needs and expectations of multiple stakeholders and respective requirements • Initiated and maintained excellent relations with high-end clientele; Clarified issues and situations; evaluated options and generated solutions; Wrote user manuals for online systems that supported a variety of document/content management and imaging systems • Major projects included the successful implementation of a Documentum 5.x Document Imaging project for a multi-billion dollar hospitality services and real estate franchise company; DCM/DSM for largest generic pharmaceutical; Management of all phases of luxury residential construction and renovation projects <p>Major Projects:</p> <ul style="list-style-type: none"> • Project Manager – Largest Generic Pharma Compliance engagement • Project Manager – Large hospitality & real estate franchise EDM engagement
<p>Bowne & Co 2000-2002 Vice President</p>	<ul style="list-style-type: none"> • Reported directly to the President - developed internal Business Plan for new product line in spring of 2000; submitted to the Board of Directors and received approval for capital budget for Documents on Demand • Designed and successfully managed the Company's Document on Demand systems, a Documentum-based content management system. Business development activities resulted in \$5 million in revenue first year; still in use today • Assessed current business processes/workflows; recommended changes that could be accommodated by new POD (Print On Demand) capabilities to meet business objectives for operational efficiency, cost effectiveness and regulatory compliance • Articulated business requirements, managed/coordinated IT/business/vendor interests, needs and interfaces • Evaluated alternatives for POD order processing; Managed selection,

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	<p>scoping and implementation of most appropriate option to meet business needs</p> <ul style="list-style-type: none"> • Worked with key functional areas to understand potential project impact on the organization, align project work, and execute activities accordingly and delivered on time and within budget guidelines • Concurrently wrote Detail Design document for inclusion in written RFP for the purpose of evaluation and selection of contractor/partner; Responsible for managing contractor and all deliverables within budget and timeframe • Developed organizational structure for in-house teams necessary to support the new product and subsequent releases • Managed concomitant sales and marketing efforts in advance of product delivery
<p>Aon Consulting 1998 – 2000 Vice President</p>	<ul style="list-style-type: none"> • Managed daily operation of the Print on Demand product line and wrote the business plan in support of the effort • Worked to secure the necessary approvals and budget required for the project • Allocated internal and external resources and budget for contractors and costs related to overall product deliverables • Worked with in-house HR team to build necessary client support structure and development team • Assisted in RFP response process for technical aspects • Managed client relationships
<p>Maryland Information Systems, Inc. 1984-1998 President</p>	<ul style="list-style-type: none"> • Founder and owner of Maryland Information Systems Inc. with revenue exceeding \$1,000,000 annually; Responsible for all aspects of the business including financials, marketing and sales, staff expansion and reduction, training, software development and documentation, and client liaison <p>Major Projects:</p> <ul style="list-style-type: none"> • Legislative Information System (LIS) at the Executive Office of the President of the United States • Access and Document Control Management system for the Department of Defense (DOD) in Special Access Programs in the Sensitive Compartmented Information arena (SCI) • Application system support in North America for the world's largest patent and trademark Management Company, headquartered in Channel Islands, UK. • Design and implementation of Trident submarine Weapons Maintenance System Prototype
<p>CEI Construction 1983-1984 Information Planning Analyst</p>	<ul style="list-style-type: none"> • Managed successful design, coordination and conversion from Honeywell to IBM data center from lease negotiation (building and contractors) to hardware and all related system and application software • Reported directly to CIO; tasks included facilities design and management; contractor selection and management; computer hardware performance analysis and capacity planning; CPU, DASD, printer and communications hardware selection and design

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	<ul style="list-style-type: none"> Ensured effective transition during conversion as interim project leader in charge of MIS integration and control team
Deloitte, Haskins & Sells 1981-1983 Senior Consultant	<ul style="list-style-type: none"> Provided all aspects of software life-cycle management from requirements gathering and business analysis to detail design and implementation <p>Performed the following services for a variety of private sector organizations:</p> <ul style="list-style-type: none"> Requirements definition and evaluation of software alternatives Evaluation of hardware configuration alternatives Evaluation of both software and hardware upgrade alternatives Analysis of computer performance and planning for capacity planning Evaluation of multiple database management systems Conducted in house seminars on the use of microcomputers EDP and telecommunications network audits
Health Care Finance Administration 1978-1981 Computer Analyst	<ul style="list-style-type: none"> IBM 370 Assembler and COBOL Programmer working on a variety of system level management programs to monitor, collect and report statistics on utilization and performance Workload management and computer performance evaluation Worked with supervisor to design and implement the Capacity Management Information System (CMIS) written in SAS to collect and report on the current computer performance and workload impact Directed the migration of workloads from various time-sharing facilities to in-house systems
Business, Technical Skills	<ul style="list-style-type: none"> Client/Account Management Project Management Project Scoping and High-Level Design Multilanguage/global web content management Requirements/Functional Analysis Process analysis and design/redesign
Clearance Information	<ul style="list-style-type: none"> US Federal Top Secret (SCI) Security Clearance at DCII, August 1993
Memberships & Certifications	<ul style="list-style-type: none"> Certified Netware Engineer; Novell Inc., 1991 Certified Data Processor; Institute for Certification of Computer Professionals, 1981 Certified Network Professional, Network Professionals Association, 1997 Certified OS/2 Warp Server Engineer, IBM, 1997
Publishing & Speaking Engagements	<ul style="list-style-type: none"> Momentum 2002 "Capacity Management Information System via Statistical Analysis System"; Record of the Third International Conference on Computer Capacity Management, April 1981, Chicago, Illinois. Print On Demand Blues – Docuworld Spring 2001 Print On Demand Survival Guide – Ink Spot News 2001 A featured speaker at the Xplor 20th Global Electronic Document Systems Conference in November 1999 On Demand Conference & Exhibition in February 2000, 2001, 2002, 2003, 2004 Pensions & Investments Conference 2000, 2001 & 2004 Seybold 2001 & 2002 World Research Group – Enhancing Participant Education
Academic Background	<ul style="list-style-type: none"> BA - Political Science, University of Maryland, Baltimore County (UMBC) – 1976